



The **EXPERIENCE** You Want • The **SERVICE** You Expect • The **VALUE** You Deserve

March 5, 2018

Dear Valued Customer,

Our manufacturer partners are implementing price increases this quarter, the second such move in the last 6 months. The rising costs of raw materials and transportation are cited as the drivers behind these increases.

Therefore, effective with shipments after April 16, 2018, Enercon/Beacon Roofing Supply will be implementing a 4-6% price increase on all shingles, hip & ridge, starter and accessory products. Please note that this increase is in addition to the prior increase of which the pricing is now being distributed. Our branches and your local account manager will provide more detailed information in the weeks ahead.

We will continue to provide as much advanced notice as possible on future price increases and market updates. Thanks for your business and continued support of Enercon/Beacon.

Sincerely,

Justin Rumpel
District Manager
Enercon / Beacon Canada