



January 11, 2018

To: Carlisle Authorized Applicators

Re: US and Canada TPO and Polyisocyanurate Price Increase –
Effective March 1, 2018

Cumulative raw material cost increases over the past year have significantly impacted the cost to produce both Polyisocyanurate insulation and TPO membranes. Accordingly, Carlisle finds it necessary to implement a price increase of 6% on all Polyisocyanurate products (including HD) & all TPO membranes. Additionally, it is necessary to increase the premium charged for CGF products by 10%/SF and increase the premium charged for APEEL by approximately \$.025/SF.

These increases will go into effect on Thursday, March 1. Existing quotes will be honored, however new quotes will reflect this increase.

Thank you for your continued support of Carlisle. Please direct any questions to your Carlisle Sales Representative or Distributor.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen F. Schwarz".

Stephen F. Schwarz
Vice President, Sales

cc: Carlisle Representatives, Distributors, Regional Managers

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