

May 14, 2018

Dear Valued Henry Customer,

RE: Price Increase – Henry Company

Due to rising costs of freight and raw materials, Henry Company will be implementing a 3% price increase on the following product classes listed below effective June 15, 2018.

All orders shipped on or after June 15, 2018 will be invoiced at the new prices.

New price lists will be issued by May 30, 2018

Soon, your local Henry Sales Representatives will be in contact with you to review the changes and answer any questions you may have.

We remain committed to providing you with the highest performance products and the best customer service in the industry, and hope that you will understand the need for this action. We value your business and look forward to continuing to serve you.

Product Class Increase

Roof Underlayments
Air Barrier Sheet and Liquid
Air Barrier Accessories
Waterproofing Sheet and Cold Applied Liquid
Waterproofing Accessories
Roof Sealants
Roof Mastics
Roof Silicone

Sincerely,



Marc Tropper
Senior Vice President
Building Envelope Systems
Henry Company Canada



Brad Armstrong
Vice President
Building Envelope Systems, Retail
Henry Company Canada



Nathan Hounslow
Regional Manager
BES Commercial